

## NEWSLETTER – SPRING 2019

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### 30 years of excellence !

ERI is 30 years old! As we celebrate this milestone, we would like to express our sincere thanks for your loyalty over the years.



Your trust in us is what has always motivated us, since the beginning, to continue working with passion and enthusiasm in order to give you our very best. We are extremely proud of our company's development and its international dimension.

Our priority will always be the satisfaction of our clients and partners, however complex the financial sector becomes.

We are committed to bringing you innovative solutions and to working tirelessly to ensure continued success in the future for ERI and its partners.

M. Assaraf

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### Milleis Banque chooses OLYMPIC Banking System as its SaaS platform



We are proud to announce that we have signed a software-as-a-service (SaaS) contract with Paris-based Milleis Banque (formerly Barclays France).

This choice is consistent with the bank's repositioning strategy following its acquisition by the British investment fund AnaCap. Milleis Banque's 70 branches in mainland France employ close to 1,000 people and serve more than 140,000 customers. It offers retail banking and asset and wealth management services, targeting high-net-worth clients.

Milleis Banque has opted for OLYMPIC Banking System in SaaS mode because it will allow the bank to easily integrate as 'plug and play' a variety of external tools, to reduce the complexity of its IT architecture significantly, to be more flexible and to optimise processing procedures.

Jean-Philippe Bersier, ERI's Director of Business Development, said: "We are honoured to have been chosen by Milleis Banque. In an increasingly competitive environment, Milleis will benefit from OLYMPIC Banking System's latest developments, especially those in the digital and mobile arena. In addition, our SaaS offering is particularly well-suited to establishments seeking a solution that combines the best software components with an extremely high level of security, as well as a flexible implementation."

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## ERI featured in the IDC FinTech Rankings Top 100

In 2018, in recognition of the success of ERI's OLYMPIC Banking System in over 55 countries and across multiple sectors of the banking industry, we once again featured in the IDC Fintech Rankings Top 100.

Nicholas Hacking, ERI's Sales Director, commented: "It's excellent to see ERI's place in the index rising compared to the previous year, which reflects our continued commercial success. By regularly developing new technological and functional solutions in response to the changing market, and by constantly enhancing our existing products, we have earned a loyal client base.

«A place on the IDC FinTech Rankings is a significant accomplishment, demonstrating a provider's commitment to the success of its financial institution clients," states Karen Massey, Research Manager at IDC Financial Insights. "The IDC Fintech Rankings, now in its 15th year, is the global industry standard register of tech providers for financial services.»

## ERI at MEBIS in Dubai



In September 2018, ERI attended the Middle East Banking Innovation Summit held in Dubai. As part of our commitment to serving the market of Gulf Cooperation Council (GCC) countries, ERI took part in a panel discussion moderated by Nicholas Hacking on "The Role of the CIO in Competitive Advantage". The CEOs and CIOs of several local banks debated the rapid evolution of banking resulting from the digital transformation.

Our presence at the event reflected our desire to promote ERI and the OLYMPIC Banking System in the Middle East.

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## Humanitarian Contribution Electricity for Namasyolo primary school in Uganda

Namasyolo primary school, located in the Busia district, is currently attended by 778 students (459 boys and 319 girls), 200 of whom are orphans or otherwise vulnerable. It is the only primary school in the region and serves 16 villages. The school is roughly 10 km from the nearest source of electricity.

It has 16 rooms (10 classrooms, 3 offices and 3 additional rooms) and 12 full-time teaching staff.

Last year, only 40 students passed their national exams; on average, about 35 students start secondary school each year. Over 150 students attend night sessions, whether to receive help with their homework, to read or to study for their exams.



However, because there is no mains electricity or lighting, families are charged \$10 a month to pay for kerosene and candles. As well as the cost being prohibitive, students risk inhaling toxic fumes, experiencing impaired vision and developing severe coughs. ERI supported the village of Namasyolo through Innovation Africa, a charity specialising in bringing solar energy to villages in Africa.

A team from ERI visited Namasyolo to help install solar panels on the roof of the school. They had the honour of witnessing the priceless moment of joy when the classroom lit up for the first time!